

J Give a list of uncompleted work on hand at present:

OWNER	KIND OF WORK AND LOCATION	NAME & ADDRESS OF ARCHITECT	CONTRACT PRICE	% COMPLETE	DATE TO BE COMPLETED

K. In regard to present work-on-hand:

1. Were bids in line with other bidders? _____
2. Are projects all on schedule? _____
3. Are there any delays or disputes? _____

L In regard to contractor's equipment:

1. Is equipment adequate for work program desired? _____
2. If not, what expenditures are anticipated? _____
3. Is equipment owned? _____ or leased? _____

III. CREDIT INFORMATION

A. CREDITORS: List of Suppliers From Whom Contractor Buys Most Materials

NAME	STREET ADDRESS	CITY, STATE, ZIP	PHONE

B Are bills paid in a discount/prompt manner? _____ if not, why? _____

C Bank

NAME AND ADDRESS	BANK OFFICER	LINE OF CREDIT ESTABLISHED	NATURE OF SECURITY AND/OR NAME OF ENDORSER

D. Life Insurance

AMOUNT	INSURED	BENEFICIARY	INSUROR	CASH SURRENDER VALUE

IV. FINANCIAL DATA

ATTACH COMPLETE, LAST THREE (3) FISCAL YEAR-END FINANCIAL STATEMENTS (IF NOT FULL CPA AUDITS, ATTACH SCHEDULES OF ALL BALANCE SHEET ITEMS)

A. What is fiscal year-end? _____

B. If statements are not audits, will one be considered? _____

C. Name and address of present accountant _____

D. What method of accounting is used in preparing statements?
 Completed Contract % of Completion Simple Accrual

E. On what basis of accounting are taxes paid?
 Completed Contract % of Completion Accrual Cash

F. Have stockholders elected to be considered a "Sub Chapter 'S' Corporation?" _____

G. In what year was contractor last checked by I.R.S.? _____

H. What portion of inventory shown on financial statement is material for jobs in progress? _____

I. Is personal indemnity of the owners/stockholders available? _____

Whose? _____

ATTACH PERSONAL STATEMENTS OF INDEMNITORS CONCURRENT WITH FISCAL YEAR-END OF CONTRACTOR

J. Is a buy-sell agreement in effect? _____ How funded? _____

K. Have operations been profitable since statement date? _____

L. Have any changes occurred since statement date, such as acquisitions of additional equipment, purchase of fixed assets, loans to officers, investments, withdrawals, or dividends that would significantly affect financial condition of contractor?

M. Are any new ventures or investments contemplated? _____

V. NEEDS

A. Desired annual volume _____

B. Desired maximum uncompleted work-on-hand at any one time _____

C. Desired maximum size of single job _____

The above answers are true to the best of my knowledge and belief.